

## Virtual Session

### Consultancy Services for Restructuring of Ministry of IT & Telecom (MoITT)

**Date:** 9<sup>th</sup> April 2025      **Time:** 2:30 PM

A virtual session was convened to discuss the proposed consultancy assignment under the Digital Economy Enhancement Project (DEEP), which aims to restructure the Ministry of IT and Telecom (MoITT) and its affiliated departments in alignment with the Government's broader digital transformation agenda. The session opened with a brief presentation on DEEP, highlighting the need to improve institutional effectiveness and align the Ministry's roles and functions with emerging global digital trends and national priorities, as outlined in the National Economic Transformation Plan.

The consultancy is expected to undertake a comprehensive analysis of MoITT's existing structure and mandates, develop a revised vision and organogram, identify overlaps with other institutions, and provide recommendations for enhanced coordination, staffing, and capacity building. Consultants will also propose an implementation roadmap to facilitate a smooth and minimally disruptive transition.

After this the floor was opened for questions from interested firms.

**Christopher Wondle from Detecon International GmbH** inquired about the currency in which revenue thresholds should be submitted.

**Response:** It was clarified that revenue figures may be provided in the firm's local currency, accompanied by a conversion into Pakistani Rupees. The conversion rate used must also be specified to avoid ambiguity.

**Ayesha Akram from Rehman Habib Consultants** asked whether a project could be listed under both general and specific categories, and whether capacity-building projects outside the IT or Telecom sectors could qualify under general experience.

**Response:** It was noted that as long as the evaluation criteria are met, such projects may be considered. Firms are encouraged to partner with others to address any experience gaps.

A **representative from Al Fateh** raised a query regarding the distinction between general and specific project experience, and whether different projects are required under each category.

**Response:** The Ministry clarified that these are separate categories, and firms should ideally submit distinct, relevant projects under both.

**Christopher Wondle of Detecon International GmbH** also asked if there were specific formatting requirements or required certificates and documents for the Expression of Interest.

**Response:** It was confirmed that while there is no prescribed format, all claims made in the submission must be supported with verifiable evidence to ensure proper evaluation.

Another **query from Al Fateh** concerned the classification of projects funded by international agencies but executed locally, questioning whether such projects would be counted as international assignments.

**Response:** The Ministry responded that these will be considered local projects, regardless of funding source.

**Farooq Ahmad from Ultra Codes Pvt. Ltd.** requested the presentation and recordings from this session, as well as from two earlier sessions.

**Response:** The Ministry committed to sharing the presentations and responses to all questions raised. The availability of recordings will be confirmed separately.

**Hamza from VTT Global** asked what kinds of documentation would be acceptable to substantiate prior experience.

**Response:** It was stated that purchase orders, completion certificates, or any verifiable documents would be acceptable to support the claims made.

**Zain Saeed from International Consulting Associates Pvt. Ltd. – iConsult** inquired whether a contract agreement would be sufficient proof of experience.

**Response:** The Ministry has confirmed that such documents are acceptable.

The meeting concluded with acknowledgments to all participants. It was reiterated that firms should ensure their submissions are complete, clearly documented, and in line with the stated evaluation criteria. Relevant materials (compiled responses) will be shared with participants.